



City of Chandler, Arizona Economic Development Director

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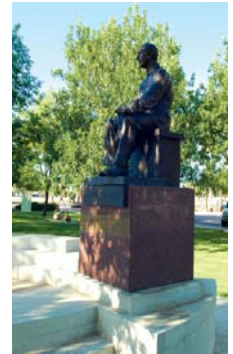


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Well recognized as one of the fastest growing cities in the US, Chandler has truly transformed from a small desert town to a dynamic world-class city. It was founded in 1912 and has become a vibrant diverse community that has grown from 30,000 residents in 1980 to 250,000 residents today.

Back in 1891, Dr. A.J. Chandler purchased 80 acres of desert land from the federal government on the south side of the Salt River Valley. In 1912 he subdivided his land making way for individuals to purchase land and make settle in what was to be known as Chandler. Today the city of Chandler stretches 58 square miles, has 90,000 homes, and a dynamic industrial and retail business base. Today, Chandler is a progressive city that is conveniently located to all things fun in Arizona, but with a character all of its own. While Chandler has drawn industry leaders such as Intel, Avnet, Wells Fargo, Countrywide and Orbital Sciences, savvy leisure and business travelers realize that Chandler’s variety of accommodations are also conveniently located near Valley freeways, shopping, restaurants, and attractions.



Chandler’s retail base is more than 10 million square feet and growing daily. There are 5,266 businesses in Chandler and 24 organizations have their base of operations within the city. Chandler has a highly educated workforce with roughly 70% of the adult population reporting at least some college or more.

Chandler is has received a great deal of national recognition. Some recent accolades include the following:

- Chandler ranked 30th in Money Magazine’s “Top 100 Best Places to Live” in 2008
- In 2007, Chandler was selected by AARP Magazine as one of the nation’s “Top Five Places to Live and Retire”
- Chandler is a three-time winner of the “100 Best Communities in the United States for Young People” as chosen by America’s Promise and the Alliance for Youth
- Prevention Magazine named Chandler among their top 10 “Best Fitness-Walking Cities” in America in 2007

Sporting enthusiasts can enjoy the many options including the golf course located at the historic San Marcos hotel in Chandler’s Downtown District. Retail enthusiasts are not without many shopping options, and with all the things to see and do, many wonderful restaurants dot the local landscape.



The mission of the Economic Development Division is to attract and preserve quality retail, industrial, office, Downtown and tourism development that will enhance employment opportunities and improve Chandler’s tax base. The Division will meet this mission through an aggressive economic development program based on recruiting new business, assisting existing businesses to remain or expand in Chandler and attracting regional, national and international visitors to community facilities

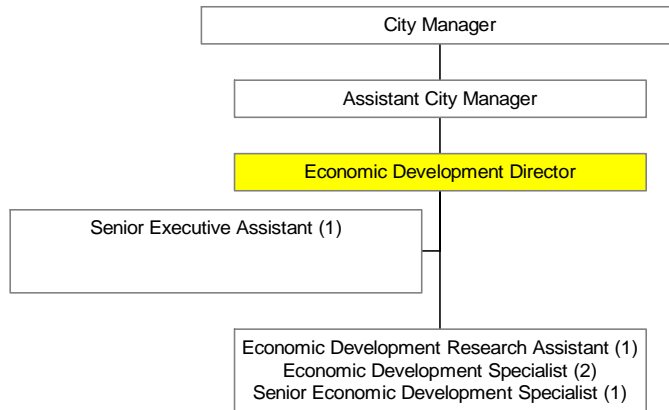
The City of Chandler is managed by a council-manager form of government. Chandler residents regularly give their municipal government high marks for services and programs. Their high satisfaction levels are a testament to the policies of their elected leaders and the services provided by the dedicated employees of the City of Chandler.

The Economic Development Director is responsible for leading the Economic Development Division and managing City programs to increase and diversify the City's economic base. The position reports to an Assistant City Manager and manages a staff of 7 with a budget of \$4 million dollars.



The primary responsibilities of this position include:

- Facilitate retail and industrial/office development within the community by providing services for locating and expanding companies to create quality jobs, increase capital investment and add new retail and industrial projects in Chandler.
- Creating and implementing programs to improve Chandler's position in the tourism market and increase industry-wide awareness of the community's hospitality facilities and attractions.
- Develop and launch initiatives to stimulate business investment in mature or stressed shopping centers.
- Enhance minority and small business development programs.
- Represents the City as a liaison in local and regional economic development, retail, business, marketing, Chamber of Commerce, and related associations and at meetings, conferences, and trade shows.
- Assists existing businesses in preparing marketing and revitalization programs.
- Presents oral and written reports to city agencies and the city council, economic development interest groups, other interested parties and groups, and the public.



The ideal candidate will possess a strong leadership style and be able to mentor and work with a talented team of individuals. The Economic Development Director will need to understand how to build and work with a cohesive team and be able to attribute success to the team as a whole and not to any individual on the team. It is important that this individual be able and willing to build successful relationships with all levels of the community and within the City of Chandler. The ability to explain complex issues to a wide variety of constituents both verbally and in written form as well as be an effective an effective communicator that can communicate effectively in an open, honest and forthright manner are of utmost importance.

The candidate will become a champion for the community of Chandler and work to promote the community at the local, regional, and national level. Experience with working with new development is essential, however, this individual should also possess experience in redevelopment and retention programs ensuring that the base of employers remain and is committed to growing in Chandler. Knowledge of current trends, redevelopment, and issues and strategies that affect and influence all aspects of economic and community development is required.

Education or experience equivalent to a Bachelor's degree in economic development, public or business administration, or related field with at least six years of progressive experience in economic development or redevelopment.

Government

The City of Chandler is offering a competitive salary commensurate with experience. A comprehensive benefits package is administered and includes the following highlights:

- Medical, Dental, and Vision
- Retirement plan through Arizona State Retirement System
- Short and Long Term Disability
- Employee Assistance Plan (EAP)
- Flexible Spending Accounts
- Voluntary Life Insurance
- Wellness Programs
- Tuition Reimbursement
- Vacation and Holidays

Relocation assistance is available for a successful out of area candidate. Residency within the City of Chandler is not required for this position.

How to Apply

Interested applicants should forward a transmittal letter of interest and a resume to:

Arcus Public
8170 Adams Drive
Hummelstown, PA 17036
877.570.8040

Email:
resume.public@arcus.net

